



## **FLORIDA INTERNATIONAL UNIVERSITY BOARD OF TRUSTEES ATHLETICS COMMITTEE**

Tuesday, February 27, 2018  
10:30 a.m. *\*approximate start time*  
Florida International University  
Modesto A. Maidique Campus  
Student Academic Success Center, Room 100

### **Committee Membership:**

Justo L. Pozo, *Vice Chair*; Leonard Boord; Krista M. Schmidt; Rogelio Tovar; Kathleen L. Wilson

### **Liaisons:**

Mitchell R. Less, *President's Council*; Manny Miranda, *President's Council*

## **AGENDA**

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|---|----------------------|
| <b>1. Call to Order and Chair's Remarks</b>                             | <b>Justo L. Pozo</b> |
| <b>2. Approval of Minutes</b>   | <b>Justo L. Pozo</b> |
| <b>3. Action Item</b>   |                      |
| AT1 Naming of the FIU Baseball Stadium as the "Infinity Insurance Park" | <b>Pete Garcia</b>   |
| <b>4. Discussion / Information Items</b> <i>(No Action Required)</i>    |                      |
| 4.1 Academic and APR Report   | <b>Pete Garcia</b>   |
| 4.2 Athletics Update  | <b>Pete Garcia</b>   |
| 4.3 Facilities Report   | <b>Pete Garcia</b>   |
| <b>5. Report</b> <i>(For Information Only)</i>                          |                      |
| 5.1 Van Wagner Sports and Entertainment Update                          | <b>Mark Donley</b>   |
| <b>6. New Business</b> <i>(If Any)</i>                                  | <b>Justo L. Pozo</b> |
| <b>7. Concluding Remarks and Adjournment</b>                            | <b>Justo L. Pozo</b> |

*The next Athletics Committee Meeting is scheduled for Wednesday, September 5, 2018*

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**THE FLORIDA INTERNATIONAL UNIVERSITY**  
**BOARD OF TRUSTEES**  
**Athletics Committee**  
February 27, 2018

**Subject: Approval of Minutes of Meeting held March 3, 2017**

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**Proposed Committee Action:**

Approval of Minutes of the Athletics Committee meeting held on Friday, March 3, 2017 at the Modesto A. Maidique Campus, Graham Center Room 243.

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**Background Information:**

Committee members will review and approve the Minutes of the Athletics Committee meeting held on Friday, March 3, 2017 at the Modesto A. Maidique Campus, Graham Center Room 243.

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<b>Supporting Documentation:</b>	Minutes: Athletics Committee Meeting, March 3, 2017
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<b>Facilitator/Presenter:</b>	Justo L. Pozo, <i>Athletics Committee Vice Chair</i>
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**FLORIDA INTERNATIONAL UNIVERSITY  
BOARD OF TRUSTEES  
ATHLETICS COMMITTEE  
MINUTES  
March 3, 2017**

**1. Call to Order and Chair's Remarks**

The Florida International University Board of Trustees' Athletics Committee meeting was called to order by Committee Chair Jorge L. Arrizurieta at 10:13 a.m. on Friday, March 3, 2017 at the Modesto A. Maidique Campus, Graham Center Room 243.

The following attendance was recorded:

**Present**

Jorge L. Arrizurieta, *Chair*  
Justo L. Pozo, *Vice Chair*  
Alian Collazo  
Kathleen L. Wilson

***Excused***

Leonard Boord

Board Chair Claudia Puig, Trustee Cesar L. Alvarez, Trustee Marc D. Sarnoff, and University President Mark B. Rosenberg were also in attendance.

Committee Chair Arrizurieta welcomed all Trustees, faculty, staff and students to the meeting.

**2. Approval of Minutes**

Committee Chair Arrizurieta asked that the Committee approve the Minutes of the meeting held on September 1, 2016. A motion was made and passed to approve the Minutes of the Athletics Committee Meeting held on Thursday, September 1, 2016.

**3. Discussion / Information Items**

**3.1 Athletics Update**

Executive Director of Sports and Entertainment Pete Garcia presented the Athletics update. He noted that student athlete Naomi Ruele participated in the Olympics last summer and was named 2016's swimmer of the year. He added that Ms. Ruele was part of the school's record setting teams in the four hundred free/four hundred medley and in the two hundred free/two hundred medley. He stated that Naomi Ruele led the four hundred free relay team to the school's first ever appearance in the upcoming (NCAA) Championships.

Mr. Garcia presented an overview of the accomplishments of various teams. He reported that FIU's swimming and diving team won its third straight conference title and that the team won by a record of 922.5 points, which he noted is the fourth highest score in the Conference USA history. He acknowledged FIU's Women's Swimming and Diving Coach Randy C. Horner on being named coach of the year for the third year in a row.

VP Jessell commended Coach Horner and the swimmers and divers.

### **3.2 Facilities Report**

Mr. Garcia noted that the University completed the construction of a new indoor batting facility for the baseball team. He mentioned that high-tech LED lighting technology has also been added and that the University is the fourth school in the Nation using this energy efficient light source. He noted that the outdoor batting practice facility was renovated and the restoration of the bullpen area is currently in progress. Mr. Garcia indicated that the soccer renovation of the existing north field is in progress and will be completed in the next two months.

Mr. Garcia introduced FIU Football Coach Butch Davis. Coach Davis discussed his vision and goals for the upcoming football season, noting that he looked forward to beginning the season and propelling FIU Football forward.

### **3.3 Fundraising Report**

Sr. Associate AD/Development Mercy Dorta reported on two fundraising initiatives relating to football and baseball. She discussed the Football Leadership Fund, noting that it represents a gift giving society that provides operational unrestricted dollars for coaches' priorities. She stated that the Football Leadership Fund has received four commitments to date. Ms. Dorta added that with the involvement of FIU's Baseball Coach Mervyl Melendez, a Baseball Leadership Fund will also be established to assist in these fundraising efforts.

### **3.4 Academic Report**

Assistant Vice President for Undergraduate Education Wesley D. Maas provided an update on student athlete academic achievements. He noted that a total of 25 student athletes earned a 4.0 GPA, 122 student athletes achieved Dean's List honors, and 270 student athlete's earned a 3.0 GPA or higher. AVP Maas mentioned that the Learning Enhancement Team is made up of reading and writing specialists, math specialists, and eight academic coordinators. He added that the academic coordinators are grouped into teams that work to ensure and their main goal is to have equity amongst the student athletes in addition to maintaining manageable caseloads for the SAAC staff members.

### **3.5 APR Report**

Consultant Mr. John B. Shukie provided an update on the Academic Progress Rate (APR) report, which he noted measures eligibility and retention for all Division I teams and Division I institutions. He added that the APR is a representation of the commitment and dedicated efforts that student athletes devote to their academic careers put in the classroom. He added that the National Collegiate Athletic Association will release the APR report within one to two months.

Mr. Shukie reported that the FIU Men's Basketball team continues to post improved scores. He added that in the last two years, the team has only lost one APR point, which he added is an achievement that has placed the team in the top 10% nationally. He also noted that the FIU football team achieved its best APR score in the last four years. He indicated that there are four University teams in the last year that have achieved perfect APR scores, accounting for full eligibility and retention.

### **4. Reports**

Committee Chair Arrizurieta requested that the Van Wagner Report be accepted as written. There were no objections.

### **5. New Business**

*No new business was raised.*

### **6. Concluding Remarks and Adjournment**

With no other business, Committee Chair Jorge L. Arrizurieta adjourned the meeting of the Florida International University Board of Trustees' Athletics Committee on Friday, March 3, 2017 at 10:50 a.m.

*K.S. 3.16.2017*

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**THE FLORIDA INTERNATIONAL UNIVERSITY**  
**BOARD OF TRUSTEES**  
**Athletics Committee**

February 27, 2018

**Subject: Naming of FIU Baseball Stadium as the “Infinity Insurance Park”**

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**Proposed Committee Action:**

Recommend that The Florida International University Board of Trustees (the “BOT”) approve the naming of the FIU Baseball Stadium as the “Infinity Insurance Park,” in accordance with the gift agreement related thereto and the University’s and the FIU Foundation, Inc.’s Donative Naming Policy.

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**Background Information:**

Infinity Insurance has pledged a gift of \$250,000 over five (5) years to name the FIU Baseball Stadium as the Infinity Insurance Park. Insurance Nation, an affiliate of Infinity Insurance, has pledged an additional gift of \$50,000 to cover the full naming value. All of these funds will help support certain operating needs of FIU Athletics and will enhance the stadium and student athlete experience.

In accordance with the University’s and the FIU Foundation Inc.’s Donative Naming Policy, Policy No. 710.015 (the “Naming Policy”), the Senior Vice President for University Advancement, the Executive Vice President and Provost, the Senior Vice President and Chief Financial Officer, and the Executive Committee of the FIU Foundation, Inc. (under authority delegated to it by the Board of Directors of the FIU Foundation, Inc.), have recommended and approved the naming rights granted herein.

This request is pursuant to and in accordance with the Florida Board of Governors Regulation 9.005, and the Naming Policy, which delegates to the BOT the authority to grant permanent naming recognition in connection with a University building, subject to the conditions contained therein.

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**Supporting Documentation:**    Requesting Resolution in Board of Governors Form

**Facilitator/Presenter:**            Pete Garcia

**A RESOLUTION AUTHORIZING THE NAMING OF THE  
FIU BASEBALL STADIUM AS “INFINITY INSURANCE  
PARK”**

**NOW, THEREFORE, BE IT RESOLVED:**

1. That the Florida International University Board of Trustees (the “BOT”) approves the naming of the FIU Baseball Stadium as the “Infinity Insurance Park,” such naming to be made pursuant to and in accordance with the gift agreement related thereto (the “Gift Agreement”), and the University’s and the FIU Foundation, Inc.’s Donative Naming Policy, Policy No. 710.015;
2. That the Senior Vice President for University Advancement, the Executive Director of Sports & Entertainment, the Chief Financial Officer and other authorized representatives of the University and the BOT are hereby authorized to take all actions and steps, to execute all instruments, documents, and contracts, and to take all other actions as they may deem necessary or desirable, in connection with the execution and delivery of the Gift Agreement and the granting of the naming rights as set forth herein; and
3. These Resolutions shall take effect immediately upon its adoption.

The background of the slide is a grayscale photograph of a university campus. In the center, a tall, multi-story building with the letters 'FIU' on its facade is visible. To the right, there is a large, modern building with a curved design. In the foreground, a body of water reflects the buildings and the sky. The sky is filled with clouds. The text 'Athletics Committee MEETING' is overlaid on the image. 'Athletics Committee' is in a smaller, blue, serif font, and 'MEETING' is in a larger, bold, blue, serif font. A thin vertical orange line is positioned to the left of the text.

# Athletics Committee **MEETING**

*February 27, 2018*

# Academic and APR Report

# Fall Academic Report

- 23 student-athletes earned a 4.0 GPA
- 177 student-athletes were named to the FIU Deans List
- 279 student-athletes earned a 3.0 GPA or higher
- 12/18 teams reported a 3.0 GPA or higher
- 8 straight semesters with a department GPA of 3.0 or higher
- Tennis (Women) and Soccer (Men) have the highest GPA's for their groups

The FIU men's basketball multi-year APR is 974. This is the highest rate for the team in the history of the APR program, dating to its inception in 2003-04. Over the past three years, not one member of the FIU men's basketball team has lost an APR eligibility point.

Similar to men's basketball, football has continued an upward trajectory with its APR. The single-year APR for football in 2016-17 was 964. This is the highest score posted by the team within the past decade. The team now has a 945 multi-year APR, which is the highest multi-year rate ever posted by the team.

Strong APR scores were seen across the entire athletic department in 2016-17. In fact, eight teams scored perfect 1000 APR scores during the past academic year. These eight teams were Baseball, Men's Cross Country, Men's Soccer, Women's Basketball, Women's Cross Country, Women's Golf, Women's Tennis and Women's Volleyball. It should also be noted that Women's Cross Country has posted five straight perfect APR's and Women's Golf has posted seven straight perfect years.

Through the hard work and dedication of the SAAC staff, coaches and student-athletes the academic performance of FIU student-athletes has continued its upward trajectory over the past year.

# Head Coach Katarina Petrovic



Last season, the FIU women's tennis program had its most successful season in 15 years. The Panthers won 21 matches, including 19 straight wins, and recorded a winning percentage of .913, the highest in school history, and FIU advanced to the Conference USA Championship match against Rice.

The Panthers finished the season ranked No. 42 in the final Oracle/ITA Collegiate Tennis Rankings. 2016-17 saw FIU garner a total of nine conference awards, including Conference USA Player of the Year Andrea Lazaro, who also achieved All C-USA first team honors.

# Andrea Lazaro

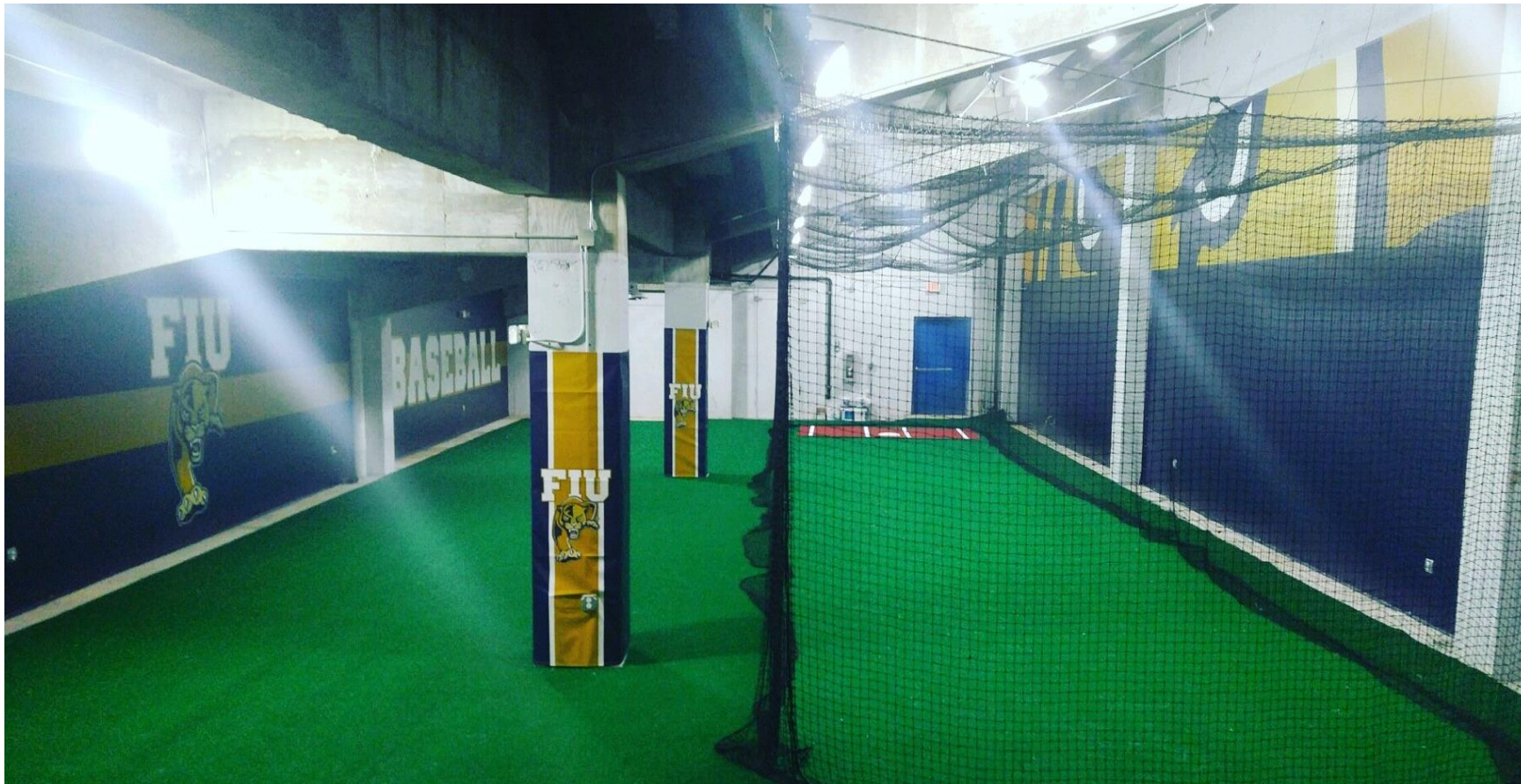


Last season, Andrea Lazaro was named the Conference USA Player of the year, earning First-Team All-C-USA honors, as well as the C-USA Academic Honor Roll. Lazaro was twice named the C-USA tennis Athlete of the Week, registering an overall record of 20-5 and a 14-1 mark in dual action.

This past November, Lazaro defeated Duke's Samantha Harris 5-7, 6-3, 6-3 to take the title at the 2017 Oracle ITA National Fall Championships at the Indian Wells Tennis Facility in Indian Wells, California.



# Indoor Baseball Hitting Facility





# Football Field Turf





# Football Video Board



# Football Practice Fields





# North Soccer Practice Field





# Athletics Committee **MEETING**

*February 27, 2018*

# FIU ATHLETICS SPONSORSHIPS



## QUARTERLY REPORT - December 2017

Sales This Quarter	\$ 267,500	Sales Year to Date	\$ 766,535	Expected Outstanding Renewals	\$ -
Barter This Quarter	\$ -	Barter Year to Date	\$ 120,000	Active New Business Proposals	\$ 351,000

Total Expected Sales from Outstanding Renewals	N/A	90% of Total Outstanding
Total Expected Sales from New Business Proposals	\$ 35,000	10% of Total Outstanding

### New Sponsors This Quarter

Tax Pro's  
 Bowlero  
 Cardiology Healthcare of South Florida  
 Dickey's BBQ  
 Cabellero Rivera  
 Florida Carpenters Council  
 Springhill Suites Doral

### Active New Business Proposals (2017-18)

HGreg	CROCS
University Bridge	SkyZone
TotalBank	The Knife
Univista Insurance	Frehouse Subs
US Marines	Allstate Insurance
Mega Wine & Spirits	BB&T
Top Golf	Don Pan

\* FIU recives 50% of sales above \$1.1 Million

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