



FLORIDA INTERNATIONAL UNIVERSITY BOARD OF TRUSTEES ATHLETICS COMMITTEE

Thursday, September 1, 2016
10:30 am **approximate start time*
Florida International University
Modesto A. Maidique Campus
Graham Center Ballrooms

Committee Membership:

Jorge L. Arrizurieta, *Chair*; Justo L. Pozo, *Vice Chair*; Leonard Boord; Alian Collazo; Kathleen L. Wilson

Liaisons:

Mitchell R. Less, *President's Council*; Manny Miranda, *President's Council*

AGENDA

- | | |
|---|----------------------|
| 1. Call to Order and Chair's Remarks | Jorge L. Arrizurieta |
| 2. Approval of Minutes | Jorge L. Arrizurieta |
| 3. Discussion / Information Items <i>(No Action Required)</i> | |
| 3.1 Athletics Update | Pete Garcia |
| 3.2 Facilities Report | Pete Garcia |
| 3.3 Eastern Airlines | Ed Wegel |
| 3.4 Van Wagner Sports and Entertainment Update | Robert Staub |
| 3.5 Academic Report | Elizabeth Bejar |
| 3.6 APR Report | John Shukie |
| 4. Reports <i>(For Information Only)</i> | |
| 4.1 Student Athlete Development | Liz Augustin |
| 4.2 Athletics Compliance Report | Jessica L. Reo |
| 5. New Business <i>(If Any)</i> | Jorge L. Arrizurieta |
| 6. Concluding Remarks and Adjournment | Jorge L. Arrizurieta |

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Approval of Minutes

Athletics Committee Meeting

Date: September 1, 2016

Subject: Approval of Minutes of Meeting held March 11, 2016

Proposed Committee Action:

Approval of Minutes of the Athletics Committee meeting held on Friday, March 11, 2016 at the Modesto A. Maidique Campus, Parkview Hall, Multipurpose Room.

Background Information:

Committee members will review and approve the Minutes of the Athletics Committee meeting held on Friday, March 11, 2016 at the Modesto A. Maidique Campus, Parkview Hall, Multipurpose Room.

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**FLORIDA INTERNATIONAL UNIVERSITY
BOARD OF TRUSTEES
ATHLETICS COMMITTEE
MINUTES
March 11, 2016**

1. Call to Order and Chair's Remarks

The Florida International University Board of Trustees' Athletics Committee meeting was called to order by Committee Chair Jorge L. Arrizurieta at 8:18 a.m. on Friday, March 11, 2016 at the Modesto A. Maidique Campus, Parkview Hall, Multipurpose Room.

The following attendance was recorded:

Present

Jorge L. Arrizurieta, *Chair*
Leonard Boord
Alexis Calatayud
Kathleen L. Wilson

Excused

Justo L. Pozo, *Vice Chair*
Mayi de la Vega

Trustee Natasha Lowell and University President Mark B. Rosenberg were also in attendance.

Committee Chair Jorge Arrizurieta welcomed all Trustees, faculty, staff and students to the meeting. He also welcomed Foundation Board of Directors member Michael R. Mendez and thanked him for his continued service as liaison to the committee.

2. Approval of Minutes

Committee Chair Arrizurieta asked that the Committee approve the Minutes of the meeting held on Thursday, September 10, 2015. A motion was made and passed to approve the Minutes of the Athletics Committee Meeting held on Thursday, September 10, 2015 at the Modesto A. Maidique Campus, Graham Center Ballrooms.

3. Discussion Items

3.1 Athletics Update

Executive Director of Sports and Entertainment Pete Garcia presented the Athletics Update. He stated that FIU Student-athletes were excelling in the areas of academics and community service, noting that they posted the highest GPA in University history, 3.05, for the Fall semester. Mr. Garcia stated that FIU was

the winner of the Inaugural National Collegiate Athletic Association (NCAA) Team Works community service award in June 2015, adding that currently, student athletes have completed 3,804 hours, approximately 400 hours more than the same period last year.

Mr. Garcia presented an overview of the accomplishments of various teams, noting that FIU became the third school to repeat as Conference USA (C-USA) Swimming and Diving Champions. He added that FIU's 318 point margin of victory was the largest in C-USA Championship history. He reported that women's tennis currently ranked number 48 in the nation, noting that they were off to their best start in 15 years.

He also reported that Miami FC, a new soccer team, will be kicking off its inaugural year on April 9, 2016 at Ocean Bank Field at FIU Stadium against the Tampa Bay Rowdies. Mr. Garcia also mentioned that in January FIU hosted the "Los Clasicos" Soccer Tournament, between the top four professional soccer teams in Colombia, which he noted generated about \$80,000.

Mr. Garcia introduced Scott Calabrese, FIU men's soccer coach. He noted that Coach Calabrese was named the 2015 National Soccer Coaches Association of America (NSCAA) Southeast Region Coach of the Year and that he guided the FIU soccer team to its first C-USA Men's Soccer Championship and #16 finish in the NSCAA Regular Season final poll. Coach Calabrese discussed the men's soccer team season, which he stated ended with a 12-7-1 record. He mentioned that the team qualified for the C-USA tournament, which he added FIU won for the first time in a decade. He further noted that 14 of the team members have a GPA over 3.0 and that seven of the team members have a GPA over 3.5. He also discussed the teams' active involvement in community service.

Coach Calabrese introduced the captain of the men's soccer team, Marvin Hezel, who relocated to Miami three years ago from Germany. Mr. Hezel discussed his experience as a student athlete at FIU.

Trustee Leonard Boord requested that a regular report summarizing Athletic updates and achievements be available for meetings of the Athletics Committee. Committee Chair Arrizurieta added that reports on student athlete academic performance in addition to Student Athlete Academic Center (SAAC) updates also be provided. Mr. Garcia stated that reports will be available as part of the agenda materials for future meeting of the Board's Athletics Committee.

Trustee Natasha Lowell inquired as to how FIU Athletics teams compared to other universities in C-USA and peers in the State University System in addition to the projected goal of the overall student athlete GPA. Mr. Garcia noted that this information will be provided at the next regularly scheduled Athletics Committee meeting.

3.2 Stadium Facilities Report

Associate Athletic Director of Facilities and Operations Wesley Hardin provided an update on Stadium Facilities, noting that since 2013 the department has experienced over a fifteen percent annual increase in net revenue generated through external events held at the Stadium. He added that this was achieved through high revenue generating events such as the Miami Dolphin's scrimmage game last fall and the "Los Clasicos" Soccer Tournament. Mr. Garcia stated that a year-to-year comparison report of facilities

rental revenue from outside vendors will be provided at the next regularly scheduled Athletics Committee Meeting.

3.3 Billing for Rehabilitation Services

Senior Associate Athletic Director and Senior Woman Administrator Julie Berg discussed the Athletic Department's billing initiative for the rehabilitation services provided to student-athletes. She stated that the Athletics Department recently reached an agreement with Baptist Health South Florida and that the system is scheduled to be fully implemented and utilized before the next Athletics Committee meeting. Ms. Berg provided a brief description of the initiative, noting that the Department projects an estimated \$100,000 in annual incremental revenue. Mr. Garcia added that reports detailing the annual income generated by rehabilitation services billing will be furnished to the Committee.

3.4 Van Wagner Sports and Entertainment

Deputy Athletic Director Robert Staub provided a brief description of PantherVision, a new video production arm of FIU Athletics. He stated that PantherVision encompasses live broadcasts of FIU Athletics games of various sports, in addition to on-demand content, such as coaches' shows, feature stories, highlights and fun segments to allow alumni and fans to keep up with the Panthers.

Mr. Staub also provided an update on the seven-year agreement between Van Wagner Sports and Entertainment and FIU Athletics. Van Wagner's Executive Vice President for Collegiate Services Michael Palisi mentioned that Van Wagner would be finalizing their twelfth university partnership since the signing of their first partnership with FIU last year. He discussed the various achievements, partnerships and other successful initiatives that Van Wagner has experienced since beginning its collaboration with FIU. Van Wagner's Senior Vice President for Collegiate Services Mark Donley stated that the partnership with FIU has generated a high level of interest within the business community, noting that they have met with over 200 businesses within the last six months. He also thanked various FIU divisions and staff that have collaborated with Van Wagner for their help in propelling the partnership forward. He mentioned that the finalization of the long-term business plan for the next year is anticipated within the next 60 days.

A discussion ensued pertaining to the cost-savings and revenue generated since the partnerships' inception in addition to the estimated seven-year projections.

4. New Business

Committee Chair Arrizurieta requested an update on the misconduct allegation investigation of women's head basketball Coach Marlin Chinn.

General Counsel M. Kristina Raattama explained that there were currently three on-going investigations: a Title IX investigation; an NCAA investigation; and a law enforcement investigation. She noted that all investigations are proceeding with deliberate speed, moving quickly but thoroughly. She added that it is anticipated that the Title IX and NCAA investigations should conclude by the end of the following week.

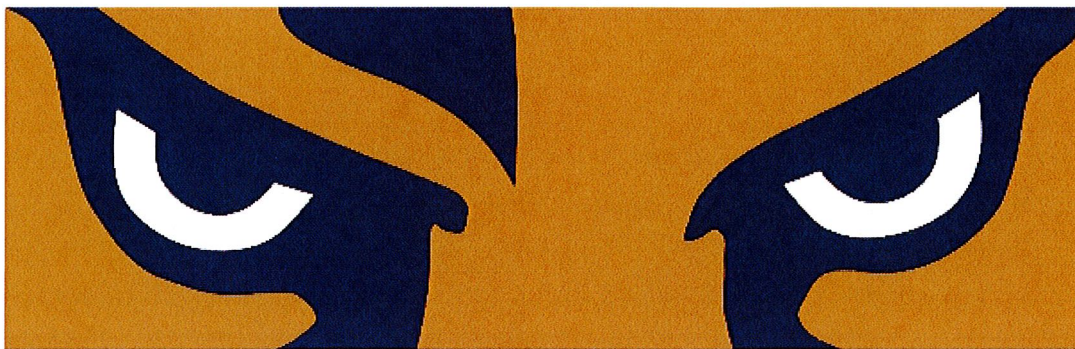
Senior Associate Athletic Director for Compliance and Special Projects, Jessica L. Reo provided a brief overview of the new First Round Draft Program, noting that this program is designed to engage local and national businesses in the career development of student athletes.

5. Closing Remarks and Adjournment

With no other business, Committee Chair Jorge L. Arrizurieta adjourned the meeting of the Florida International University Board of Trustees' Athletics Committee on Friday, March 11, 2016 at 9:16 a.m.

<i>Trustee Requests</i>	<i>Follow-up</i>	<i>Completion Date</i>
1. <i>Trustees requested quarterly updates as a standing report on the Athletics Committee agenda for the first two years of the agreement with Van Wagner Sports Entertainment.</i>	<i>Executive Director of Sports and Entertainment Pete Garcia</i>	<i>On-going</i>
2. <i>Trustee Leonard Boord requested that a regular report summarizing Athletic updates and achievements be available for meetings of the Athletics Committee. Committee Chair Arrizurieta added that reports on student athlete academic performance in addition to Student Athlete Academic Center (SAAC) updates also be provided.</i>	<i>Executive Director of Sports and Entertainment Pete Garcia</i>	<i>On-going</i>
3. <i>Trustee Alexis Calatayud requested data on the percentage of student-athletes that enter jobs after graduation.</i>	<i>Assistant Athletic Director Liz Augustin</i>	<i>Fall 2016</i>
4. <i>Trustee Natasha Lowell inquired as to how FIU Athletics teams compared to other universities in C-USA and peers in the State University System in addition to the projected goal of the overall student athlete GPA.</i>	<i>Executive Director of Sports and Entertainment Pete Garcia</i>	<i>Fall 2016</i>

C.S.
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FIU Athletics Launches Baseball Stadium Project



In the 44-year history of the baseball program, FIU has produced more than 100 Major League Baseball draft picks, 51 All-Americans and seven conference Players of the Year. The Panthers have claimed eight conference titles and have appeared in the NCAA Tournament 16 times.

In an effort to continue competing at the highest level and propel the baseball team to greater heights, FIU Athletics seeks to improve the FIU Baseball Stadium with a multi-million dollar renovation project. With funds still being raised, the FIU Stadium project will help improve recruiting, enhance the well-being of the student-athletes and improve the overall fan experience.

“We want our programs to continue to grow,” FIU Executive Director of Sports and Entertainment Pete Garcia said. “In order to do that, we need to enhance the facilities and give our student-athletes the tools they need to be their very best.

Baseball has a rich tradition here at FIU and we need to make an investment in its future.”

Improvements to the FIU Baseball Stadium will include a state-of-the-art locker room and lounge area, indoor batting cage and bullpen area, private suites and an open-air canopy to provide shade for stadium patrons.

The stadium, in its current form was completed in 2007. Originally set in three phases beginning back in 1996, the FIU Baseball Stadium seats 2,000 with unmatched sight lines, a video board, concession stands and stadium lighting that provide a fan-friendly atmosphere.

For more information, please contact Mercy Dorta, senior associate athletic director of development (mdorta@fiu.edu) or Bobby Staub, deputy athletic director (rostaub@fiu.edu).

[Click here to view the rest of the photos!!](#)



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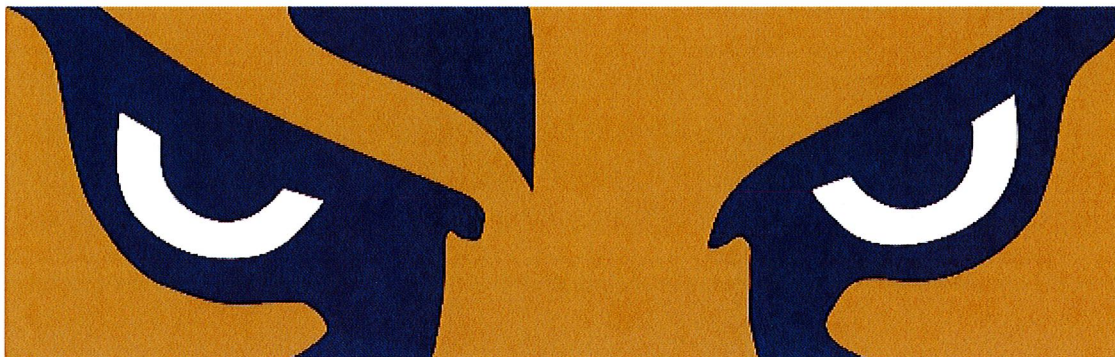
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FIU Women Take Center Stage in March

MIAMI (March 23, 2016) – With March being Women's History Month, FIU Athletics takes great pride in recognizing three women who have been honored for their hard work and dedication, both on and off the playing field.

On March 6, FIU Academic Coach Dr. Anna Price was recognized by the Women's Coalition of Miami-Dade County, Inc. as a 2016 Women of Impact honoree. Dr. Price was one of seven recipients to garner this year's honor, which recognizes the outstanding women in Miami-Dade County and their work in public service and government.

Dr. Price, who was nominated by Rene Tew (a former tutor and current attorney), is an ordained minister, a university administrator and community activist. Over the past few years, she has worked with FIU's student-athletes to reach their academic goals.

Along with her work at FIU, Dr. Price, the first African-American Mayor of the City of South Miami (1997), has devoted herself to the city of Miami through her work with the Community Redevelopment Agency. She has also been involved with the Dade County Commission on the Status of Women, has served as a member of the Orange Bowl Foundation and was named a Woman of Excellence by the Helen B. Bentley Family Health Center. A Provost and Academic Dean for the Johnnie Coleman Theology Seminary, Dr. Price was presented with the Women of Impact award by her son Hollis Price III.

On March 16, senior golfer Meghan MacLaren was named the Conference USA Women's Golfer of the Week for the week ending March 13.

MacLaren shot a three-under, 213, to finish fifth in this year's Notre Dame Clover Cup in Mesa, Ariz., hosted by the University of Notre Dame.

MacLaren's three-round total was the second-lowest for the Cambridge, United Kingdom native, who posted her third top-five and fifth top-10 finish of the season. Posting rounds of 70, 71, 72, at the par-72 Longbow Golf Club, MacLaren has now recorded rounds of even or under par 13 times this season. With a stroke average of 72.52, MacLaren currently ranks No. 45 among all NCAA golfers. Among 98 golfers, MacLaren placed in the top five after each day on the leaderboard.

On March 20, redshirt freshman *Naomi Ruele* qualified for the 2016 Olympic Games in Rio de Janeiro in the 50 Free and will represent her country of Botswana this summer.

Ruele swam a 26.07 on Sunday from the Georgia Tech Aquatic Center during an official FINA (Fédération Internationale de Natation) approved time trial, qualifying for this year's Olympic Games (Aug. 5-21, 2016).

On the year, Ruele finished either first or second in the 50 Free 12 times. She has posted times under 23 seconds five times, including a 22.33 in the prelims of the C-USA Championships and her record-setting time of 22.23 in the finals.

Ruele was perfect during the C-USA Championships, winning gold in all seven events she swam in (three individual, four relays). Named the C-USA Swimmer of the Meet, she also set two school records during the championships (100 Free and 200 Free Relay).



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MacLaren Selected to NCAA Women's Golf Championship Field

At the end of the month, FIU will have one of its student-athletes play on college golf's biggest stage, as junior **Meghan MacLaren** competes for a national championship.

Following her strong performance on Sunday at the NCAA St. George Regional, MacLaren was selected to participate at the 2015 NCAA Women's Golf Championships. The Championships will run May 22-27 at the Concession Golf Club in Bradenton, Fla. USF will serve as host of this year's championships.

"This is huge, and it's nice to be able to represent FIU at such a big championship," said MacLaren. "The NCAA Championship doesn't get any better than that. And I've been playing well all year, so it's nice to hopefully show everybody else that I can keep my game going. It would have been great for us to go as a team; I feel like we could have had a chance at regionals last week because we have been playing pretty solid all year. Since we can't go as a team, at least I can represent some of what our program is about, which would be great."

MacLaren claimed a top 10 spot in the NCAA St. George Regional this past weekend. Entering Saturday's third and final round, MacLaren was tied for 15th as she was seven-over par for the tournament. However, she shot her best round of the regional in the third round, as she carded an even par score of 71 to bump up eight spots to seventh place.

The United Kingdom native finished second among the six individual participants, which qualified her as an individual competitor for the NCAA Championships.

"This is a great opportunity for FIU," said Head Coach **Joe Vogel**. "Meghan advancing to the National Championship is huge for the program. She played really well all year long, and she played really well in Utah on a very difficult golf course."

MacLaren will be FIU's first individual competitor in 21 years to qualify for the NCAA Championships, since Moira Dunn did so in 1994. Dunn, who qualified for the Championships twice as an individual (also in 1993), and MacLaren are the only two golfers in program history to make it this far as an individual competitor. The 1982, 1983, 1985 and 1986 squads all made the NCAA Championships as a team.

Entering the NCAA Championships, MacLaren is ranked ninth in the nation in stroke average (72.06) while ranking first in the country in par three scoring (2.93). The junior is well on her way to breaking the school record for season stroke average, which is currently held by **Camila Serrano** during the 2013-14 campaign (73.76). MacLaren had five birdies and an eagle on the final day of the C-USA Championships, claiming the C-USA Individual Tournament title at the end of April. She is a four-time C-USA Golfer of the Week this season and was also named the Golfweek National Golfer of the Week on March 2 after scoring 11-under par to earn first place at the Amelia Island Collegiate. MacLaren has four, first-place finishes on the year and has finished in the top 10 in nine of 10 tournaments this season.

"I've had a really good year," said MacLaren. "All the work I've been doing over the past few years is starting to pay off. Last year I didn't have my best year, so I came home for the summer and I decided to change a few things and try to figure out how to step up a little bit more. I started working with a new coach back at home who has helped me make big strides."

This year's NCAA Championship will feature a format change, as MacLaren will be one of 12 individuals participating in the tournament along with 24 other teams. The first three days will consist of 54 holes of stroke play, and then the top 15 teams, along with the top nine individuals not on an advancing team will advance for one additional day of stroke play. The individual champion will then be determined after the 72 holes are completed.

Although Vogel's ultimate goal is to get the team to get to the Championships one day, he feels the program is well on its way thanks to the support from the alumni and administration.

"I think that it is important because this is the level we are trying to get to here at FIU," said Vogel. "I feel like being in South Florida and having the support from the alumni that we do for our golf program to go along with the different facilities has been huge. We are opening up a new short game facility because of those individuals who have donated to the program. I can't thank the alumni and the support from Pete (Garcia) and Julie (Berg) as well as President Rosenberg as we try and strive to continue to get our standards where they need to be."

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FIU Sports Records Comparison

2014-15

2015-16

Fully Funded with Facilities

SPORT	2014-2015 OVERALL RECORD	2014-2015 C-USA FINISH	2015-2016 OVERALL RECORD	2015-2016 C-USA FINISH
Baseball (Men)	30 - 31	Champions	29 - 29	6th /12 teams
Basketball (Men)	16 - 17	10th/14 teams	13 - 19	11th/14 teams
Basketball (Women)	3 - 26	14th/14 teams	5 - 26	12th/14 teams
Beach Volleyball (Women)	20 - 3	Ranked 4th Nationally	13 - 9	Ranked 10th Nationally
Football (Men)	4 - 8	T-9th/13 teams	5- 7	T-6th/13 teams
Golf (Women)	N/A	2nd/ 11 teams	N/A	6th/11 teams
Soccer (Men)	6 - 9 - 1	8th/9 teams	12 - 7 - 1	Champions
Soccer (Women)	8 - 8 - 2	10th/14 teams	8 - 11	10th/14 teams
Softball (Women)	30 - 24	9th/12 teams	29 - 27	7th/12 teams
Swimming & Diving (Women)	10 - 0	Champions	8 - 5	Champions
Tennis (Women)	13 - 8	5th/14 teams	17 - 3	2nd/14 teams
Volleyball (Women)	7-23	10th/13 teams	15-13	7th/13 teams



FIU Sports Records Comparison

2014-15

2015-16

Not Fully Funded and/or Does Not Have A Facility

SPORT	2014-2015 OVERALL RECORD	2014-2015 C-USA FINISH	2015-2016 OVERALL RECORD	2015-2016 C-USA FINISH
Cross Country (Men)	N/A	10th/11 teams	N/A	11th/11 teams
Cross Country (Women)	N/A	12th/13 teams	N/A	12th/13 teams
Track & Field-Indoor (Men)	N/A	9th/10 teams	N/A	9th/10 teams
Track & Field-Indoor (Women)	N/A	9th/13 teams	N/A	12th/13 teams
Track & Field-Outdoor (Men)	N/A	10th/10 teams	N/A	8th/10 teams
Track & Field-Outdoor (Women)	N/A	12th/13 teams	N/A	8th/13 teams



Athletics - Billing for Rehabilitation Services

Billing begins July 2016 due to all approvals being received in July. A financial report will be provided at the next scheduled Athletics Committee Meeting.

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Stadium Outside Event Revenue

<u>LOCATION</u>	<u>DATE</u>	<u>EVENT NAME</u>	<u>EVENT MARGIN BEFORE OVERHEAD & DEBT SERVICE</u>	<u>DONATION</u>
FIU Stadium	7/19/2015	Ron Turner Football Camps (July 2015)	\$283.40	\$ -
FIU Stadium Suites	8/3/2015	English Language Institute (August-September 2015)	\$3,720.00	\$ -
FIU Stadium Suites	10/12/2015	English Language Institute (October-December 2015)	\$9,991.00	\$ -
FIU Stadium	1/1/2016	ARAMARK - Fall 2015 Commissions	\$8,355.24	\$ -
FIU Stadium Suites	1/19/2016	English Language Institute (January-March 2016)	\$9,991.00	\$ -
FIU Stadium	6/7/2016	Ron Turner Football Camps - June 2016	\$319.37	\$ -
FIU Stadium Club	1/17/2015	Ticket Surcharge - Onside Entertainment	\$1,876.25	\$ -
FIU Stadium Club	6/8/2015	Wise Choice Tutoring (FY15 portion)	\$12,009.37	\$ -
FIU Stadium	7/16/2015	Bose Speakers Commercial Shoot	\$5,646.00	\$ -
FIU Stadium	8/7/2015	Miami Dolphins Scrimmage	\$6,814.82	\$ -
FIU Stadium	8/7/2015	Concessions - Miami Dolphins Scrimmage	\$17,537.85	\$ -
FIU Stadium	8/19/2015	New Era Photoshoot	\$1,635.00	\$ -
FIU Stadium	9/25/2015	Columbus-Belen HS Football Game	\$11,044.73	\$ -
FIU Stadium	9/25/2015	Concessions - Columbus-Belen HS Football Game	\$4,178.27	\$ -
FIU Stadium	11/11/2015	HBO Ballers	\$10,122.00	\$ -
FIU Stadium	12/6/2015	2015 National Bowl Game - Deposit	\$10,000.00	\$ -
FIU Stadium	12/6/2015	2015 National Bowl Game - Balance Due	\$12,487.03	\$ -
FIU Stadium	12/6/2015	Ticket Surcharge - National Bowl Game	\$1,584.00	\$ -
FIU Stadium	12/6/2015	Concessions - National Bowl Game	\$1,046.92	\$ -
FIU Stadium	12/13/2015	Orange Bowl Youth Football Championships (Deposit)	\$4,375.00	\$ -
FIU Stadium	12/13/2015	Orange Bowl Youth Football Championships (2nd Deposit)	\$13,500.00	\$ -
FIU Stadium	12/13/2015	Orange Bowl Youth Football Championships (Balance Due)	\$4,319.24	\$ -
FIU Stadium	12/13/2015	Concessions - Orange Bowl Youth Football Championships	\$1,489.16	\$ -
FIU Stadium	12/28/2015	ESPN College Gameday Flag Football (Octagon)	\$3,820.28	\$ -
FIU Stadium	1/13/2016	Onside Entertainment Soccer Tournament (Deposit)	\$20,000.00	\$ -
FIU Stadium	1/13/2016	Onside Entertainment Soccer Tournament (Balance Due)	\$19,088.58	\$ -
FIU Stadium	1/13/2016	Ticket Surcharge - Onside Entertainment Soccer Tournament	\$29,416.75	\$ -
FIU Stadium	1/13/2016	Onside Entertainment - Donation	\$0.00	\$ 10,000.00
FIU Stadium Club	1/26/2016	Wells Fargo Corporate Meeting	\$1,694.07	\$ -
FIU Stadium	2/16/2016	HBO - Equipment Rental	\$1,111.80	\$ -
FIU Stadium Club	2/25/2016	A Maritz Travel (AT&T)	\$3,507.65	\$ -
FIU Stadium	2/25/2016	Iovate Commercial Shoot (Gronkowski)	\$5,726.00	\$ -
FIU Stadium	2/28/2016	Ottawa REDBLACKS Open Tryout	\$717.50	\$ -
FIU North Concourse	3/4/2016	Bike MS	\$3,369.25	\$ -
FIU Stadium	3/26/2016	Miami FC (EXB)	\$11,500.00	\$ -
FIU Stadium Club	4/6/2016	Wells Fargo Corporate Meeting	\$1,694.07	\$ -
FIU Stadium	4/9/2016	Miami FC v. Tampa Rowdies (Deposit)	\$10,000.00	\$ -
FIU Stadium	4/9/2016	Miami FC v. Tampa Rowdies (Balance Due)	\$1,500.00	\$ -
FIU Stadium	4/9/2016	Ticket Surcharge - Miami FC v. Tampa Rowdies	\$22,976.00	\$ -
FIU Stadium Club	4/20/2016	Wells Fargo Corporate Meeting	\$1,694.07	\$ -
FIU Stadium	4/22/2016	Miami FC v. Rayo OKC (Deposit)	\$10,000.00	\$ -
FIU Stadium	4/22/2016	Miami FC v. Rayo OKC (Balance Due)	\$1,500.00	\$ -
FIU Stadium	4/22/2016	Ticket Surcharge - Miami FC v. Rayo OKC	\$5,850.00	\$ -
FIU Stadium	5/5/2016	American Country Broadcast Commercial Shoot	\$7,402.75	\$ -
FIU Stadium Club	5/6/2016	Austin 34 Officiating Clinic	\$4,496.04	\$ -
FIU Stadium	5/7/2016	Miami FC v. New York Cosmos (Deposit)	\$10,000.00	\$ -
FIU Stadium	5/7/2016	Miami FC v. New York Cosmos (Balance Due)	\$1,500.00	\$ -
FIU Stadium	5/7/2016	Ticket Surcharge - Miami FC v. New York Cosmos	\$8,380.00	\$ -
FIU Stadium	5/13/2016	Kreative Kontent - Coke Commercial	\$6,785.25	\$ -
FIU Stadium Club	5/19/2016	Wells Fargo Corporate Meeting	\$1,570.16	\$ -
FIU Stadium Club	5/24/2016	Wells Fargo Corporate Meeting	\$1,497.51	\$ -
FIU Stadium	5/28/2016	Miami FC v. FC Edmonton (Deposit)	\$10,000.00	\$ -
FIU Stadium	5/28/2016	Miami FC v. FC Edmonton (Balance Due)	\$1,500.00	\$ -
FIU Stadium	5/28/2016	Ticket Surcharge - Miami FC v. FC Edmonton	\$1,646.00	\$ -
FIU Stadium	6/1/2016	ARAMARK - Spring 2016 Commissions (as of 5-23-16)	\$3,361.17	\$ -
FIU Stadium	6/1/2016	Miami FC v. Open Cup (Deposit)	\$10,000.00	\$ -
FIU Stadium	6/1/2016	Miami FC v. Open Cup (Balance Due)	\$2,500.00	\$ -
FIU Stadium	6/4/2016	Miami FC v. Indy Eleven (Deposit)	\$10,000.00	\$ -
FIU Stadium	6/4/2016	Miami FC v. Indy Eleven (Balance Due)	\$1,500.00	\$ -
FIU Stadium	6/4/2016	Ticket Surcharge - Miami FC v. Indy Eleven	\$2,072.00	\$ -
FIU Stadium Club	6/6/2016	Wise Choice Tutoring (Deposit)	\$12,000.00	\$ -
FIU Stadium Club	6/6/2016	Wise Choice Tutoring (Balance Due)	\$8,142.00	\$ -
FIU Stadium	6/12/2016	Orange Bowl Youth Football Clinic	\$763.00	\$ -
FIU Stadium	6/20/2016	2015-2016 ATM Commissions (July 2015 - December 2015)	\$56.70	\$ -
FIU Stadium	6/20/2016	2015-2016 ATM Commissions (January 2016 - June 2016)	\$168.30	\$ -
				\$ -
		TOTAL RECEIVED	\$412,832.55	\$ 10,000.00
		Grand Total plus Donations	\$422,832.55	

**2015-16 FISCAL YEAR
OTHER FACILITIES OUTSIDE REVENUE REPORT**

LOCATION	DATE	EVENT NAME	EVENT MARGIN	DONATIONS
FIU Baseball Stadium	8/17/2015	Turtle Thomas Baseball Camp	\$ 108.81	\$ -
FIU Softball Stadium	8/17/2015	Gator Softball Camps	\$ 119.81	\$ -
FIU Softball Stadium	12/14/2015	Gator Rebhan Softball Camps	\$ 87.05	\$ -
FIU Softball Stadium	12/14/2015	Gator Rebhan Softball Camps	\$ 29.38	\$ -
FIU Baseball Stadium	12/14/2015	Turtle Thomas Baseball Camp	\$ 483.12	\$ -
FIU Baseball Stadium	12/22/2015	Turtle Thomas Baseball Camp	\$ 230.68	\$ -
FIU Arena	1/17/2016	ADA Dance Camp	\$ 5,082.16	\$ -
FIU Soccer Stadium	2/27/2016	WSOC Camp	\$ 30.00	\$ -
FIU Baseball Stadium	Summer 2015	AUBL Baseball League Games - Final Payment	\$ 2,764.86	\$ -
FIU Arena	7/23/2015	Memorial Service	\$ 1,525.50	\$ -
FIU North Field	10/30/2015	Georgia Military College Walkthru	\$ 272.50	\$ -
FIU Arena	11/19/2015	Equipment Rental	\$ 1,869.35	\$ -
FIU North Field	11/20/2015	Pro 1 Productions - Photoshoot	\$ 1,871.00	\$ -
FIU Soccer Stadium	11/21/2015	CBF Sports Soccer Clinic (Pele)	\$ 3,393.25	\$ 5,000.00
FIU Baseball Stadium	11/22/2015	Pro 1 Productions - Photoshoot	\$ 1,798.50	\$ -
FIU Arena	12/10/2015	Hiring for Heroes	\$ 1,215.01	\$ -
FIU Baseball Stadium	12/11/2015	Wounded Warriors Charity Softball Game	\$ 1,385.00	\$ -
FIU Baseball Stadium	12/11/2015	Ticket Surcharge - Wounded Warriors Softball	\$ 1,920.00	\$ -
FIU Baseball Stadium	12/11/2015	Concessions - Wounded Warriors Softball	\$ 253.08	\$ -
FIU Soccer Stadium	1/8/2016	USMNT U-20 Soccer Friendly	\$ 1,198.75	\$ -
FIU Baseball Stadium	1/10/2016	Presidente Supermarket Softball Game (Deposit)	\$ 1,200.00	\$ -
FIU Baseball Stadium	1/10/2016	Presidente Supermarket Softball Game (Bal Due)	\$ 569.14	\$ -
FIU Baseball Stadium	1/10/2016	Ticket Surcharge - Presidente Softball Game	\$ 5,012.00	\$ -
FIU Baseball Stadium	1/10/2016	Concessions - Presidente Softball Game	\$ 380.93	\$ -
FIU Arena	1/17/2016	Concessions - ADA Dance Camp	\$ 1,496.73	\$ -
FIU North Field	1/23/2016	After School All Stars	\$ 545.00	\$ -
FIU Arena	1/24/2016	All Out Cheer Competition	\$ 6,278.30	\$ -
FIU Arena	1/24/2016	Concessions - All Out Cheer Competition	\$ 1,109.58	\$ -
FIU Soccer Stadium	1/27/2016	FC Miami City vs Shakhtar Donesk	\$ 1,224.20	\$ -
FIU Arena	2/4/2016	Trip Media Commercial Shoot	\$ 5,787.90	\$ -
FIU Baseball Stadium	2/22/2016	Slam Charter High School Baseball Game	\$ 1,217.81	\$ -
FIU Arena Lobby	3/15/2016	Marco Rubio Primary Election Event	\$ 3,222.09	\$ -
FIU Baseball Stadium	4/7/2016	Miami Killan HS Baseball Game	\$ 960.00	\$ -
FIU Baseball Stadium	4/7/2016	Concessions - Miami Killian HS Baseball Game	\$ 244.67	\$ -
FIU Soccer Stadium	4/16/2016	USMNT U-17 Soccer Friendly	\$ 741.20	\$ -
FIU Auxiliary Gym	4/18/2016	Miami Xtreme VB Club Practices	\$ 7,150.50	\$ -
FIU Soccer Stadium	5/23/16 - 5/28/16	Colombian Soccer Team Practices	\$ 4,334.22	\$ -
FIU Arena	6/1/2016	ARAMARK Commissions - Spring 2016	\$ 677.77	\$ -
FIU Arena	6/1/2016	Miami Dade Public Schools Commencement	\$ 43,764.04	\$ -
FIU Arena	6/2/2016	MDPHS Graduation - Flowers	\$ 3,737.39	\$ -
FIU Baseball Stadium	6/25/2016	Cyprien Celebrity Softball Game	\$ 1,313.93	\$ -
FIU Baseball Stadium	6/25/2016	Cyprien Celebrity Softball Game - Tickets	\$ 171.50	\$ -
FIU Baseball Stadium	6/25/2016	Concessions - Cyprien Celebrity SB Game	\$ 60.47	\$ -
FIU Arena Lobby	6/26/2016	The Sneaker Exit - Shoe Convention	\$ 925.75	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
TOTAL Received			\$ 117,762.93	\$ 5,000.00

Grand Total plus Donations	\$ 122,762.93
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FIU Athletics and Eastern Air Lines Agree to Million-Dollar Partnership

The FIU Athletic Department announced on Monday a three-year, million-dollar partnership with Eastern Air Lines ("Eastern"), making the Miami-based company the Official Airline for the FIU football team.

The partnership will feature elements of a donation, sponsorship and cost savings over the next three years that will result in over \$1 million to the Athletic Department's bottom line.

"We are pleased to announce our partnership with Eastern Air Lines," FIU Executive Director of Sports and Entertainment Pete Garcia said. "Eastern is an iconic brand. We want to thank Ed Wegel for his support of our program and we look forward to working with Eastern Air Lines over the next three years and hopefully beyond."

"Eastern Air Lines is absolutely thrilled and honored to be the Official Airline for the FIU football team," Eastern's President and CEO Edward Wegel said. "This partnership, under which Eastern will fly FIU's football team for the next three years helps further our corporate strategy of working closely with world class institutions such as Florida International University, one of the largest universities in the United States. FIU over the last 25 years has trained and educated many Eastern employees and family members, so this is especially meaningful for all of us at Eastern to be supporting FIU Athletics."

This fall, the Panthers will utilize the airline carrier for all five of its road contests, spanning five different states, covering nearly 12,000 miles.

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About Eastern Air Lines Group, Inc.: *Eastern Air Lines Group, Inc. is the re-launch of the legendary Eastern Air Lines (which previously flew from 1927 to 1991) as a passenger airline using the Boeing 737-800, aircraft from its main base of operations at Miami International Airport ("MIA"). Eastern's headquarters is located in Building 5A at MIA. Eastern flies several major pro sports teams as well as providing scheduled charter operations throughout Latin America and the Caribbean. For more information visit www.easternairlines.aero and follow @FlyEastern.*

About FIU Athletics: *FIU Athletics is home to more than 400 student-athletes in 18 different sports. Athletic events are played in seven different venues on FIU's campuses (Modesto A. Maidique and Biscayne Bay), including FIU Arena and Ocean Bank Field at FIU Stadium.*

About FIU: *Florida International University is recognized as a Carnegie engaged university. It is a public research university with colleges and schools that offers more than 180 bachelor's, master's and doctoral programs in fields such as engineering, international relations, architecture, law and medicine. As one of South Florida's anchor institutions, FIU contributes \$9.8 billion each year to the local economy. FIU is Worlds Ahead in finding solutions to the most challenging problems of our time. FIU emphasizes research as a major component of its mission. FIU has awarded over 200,000 degrees and enrolls more than 54,000 students in two campuses and three centers including FIU Downtown on Brickell, FIU@I-75, and the Miami Beach Urban Studios. FIU also supports artistic and cultural engagement through its three museums: the Patricia & Phillip Frost Art Museum, the Wolfsonian-FIU, and the Jewish Museum of Florida-FIU. FIU is a member of Conference USA and has over 400 student-athletes participating in 18 sports. For more information about FIU, visit <http://www.fiu.edu/>.*



FLORIDA INTERNATIONAL UNIVERSITY

Partnership Update



AGENDA

VWSE Company Update

FIU Athletic Sponsorship Program (Pre-VWSE)

Year 1 Enhanced Revenue/Value from VWSE Partnership

Year 1 Recap

Year 2 Status Report & Tracking



VWSE COLLEGIATE SERVICES

- Nine (9) Multimedia Rights Partnerships Under Contract & Operational
- Seven (7) Pending Partnerships in Final Contract Negotiations
- Tracking Toward Eighteen (18) Partnerships Operating by the End of 2016



VWSE PRODUCTIONS

- Enhancing the Fan Experience at Live Sporting Events Worldwide
- Best-in-Class Venue Content Creation for Teams, Leagues and Special Events
- Scalable Offerings for Colleges and Athletic Departments
- Collegiate Clients include NCAA, CFP, Rose Bowl, Sugar Bowl, Notre Dame & USC



TEAM & VENUE SERVICES

- One-Stop Consultancy for Venue Builds/Renovations
- Strategies to Maximize all Long-Term Sustaining Revenue Streams
- Naming Rights, Premium Seating, & Video Board/LED Solutions
- Party to \$3 Billion Naming Rights Transactions since 1998
- Current Clients Include:



Camp Nou – FC Barcelona



U.S. Bank Stadium – Minnesota Vikings



SunTrust Park – Atlanta Braves

FIU ATHLETICS SPONSORSHIP PROGRAM (PRE-VWSE)

- Total Cash Revenue: \$ 452,102
- Total Administrative Expenses: \$ 232,400
- Total Net Cash Revenue to FIU Athletics: **\$ 219,702**

NET CASH REVENUE TO FIU ATHLETICS

- VWSE Cash Guarantee: \$ 550,000
- Expense Reduction \$ 232,400
- Total Net Cash Revenue to FIU Athletics (Pre-VWSE) \$ 219,702
- Total Net Cash Revenue to FIU Athletics: **\$ 562,698**

YEAR 1 VWSE REVENUE/VALUE ENHANCEMENTS

- VWSE Cash Guarantee: \$ 550,000
- Expense Reduction: \$ 232,400
- Additional VWSE Enhancements:: \$ 257,500
 - Media Barter: \$ 100,000
 - Trade Revenue: \$ 100,000
 - LED Courtside Signage/Operator: \$ 22,500
 - Circle Media Data Management: \$ 20,000
 - Asset Analytic Review \$ 15,000

Total Cash/Cost Savings/Value Added Enhancements:

\$ 1,039,900

YEAR 1 RECAP

- Successfully On-Boarded 3-Person Staff
- **16 New Sponsors** with Cash/Trade Investments Exceeding **\$150,000**
- Developed Strong Working Relationships with other FIU Departments
- Advanced Six Figure Annual Investments to Over 20 Companies
- Drove incremental revenue to Alumni, Student Affairs, HR, Rec Sports
- Laid the Groundwork for 2016-17 Gains

shula's
hotel and golf club



109TOWER



YEAR 2 PROGRESS REPORT

- Exceeded Total 2015-16 Revenue in July
- **12 New Sponsors** with Cash/Trade Investments Exceeding \$155,000
- Tracking to Increase Revenue by **over 80%** from 2015-16
- Top Categories of Focus:
 - Financial Services
 - Automobile Dealer/Brand
 - Casual & Fine Dining
 - Insurance (Health/Property/Casualty/Life)
 - Wireless/Telecommunications
 - Law Firms

NEW ACCOUNTS & ATTRITION

New Key Accounts

- Eagle Brands
- Celebrity Cruises
- Hotel Indigo/Shula's Hotel & Golf Club

Additional New Accounts

- Loop Dental
- New Wave Billiards
- Carolina Ale House
- Cricket Wireless
- CiCi's Pizza
- 109 Tower
- Don Pan

Account Attrition

- Sweetwater Properties
- Hotel Sofitel
- Popular Community Bank
- Macro Innovations
- Sports Authority
- McDonald's
- Lime Fresh Mexican
- Firehouse Subs
- Arenas Incorporated
- InStadium

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FIU Athletics has Best Academic Year on Record

Academics continue to be an important focal point in the FIU Athletic Department. Over the past few years, FIU student-athletes have made tremendous academic strides and the 2015-16 academic year was no exception. The Panthers notched their highest overall grade-point average (3.1) on record, while increasing its Federal Graduation Rate (FGR) 19 percentage points.

"The word 'student' in 'student-athlete' will always be the most important thing to us," FIU Executive Director of Sports and Entertainment Pete Garcia said. "The work that our student-athletes have done in the classroom is outstanding. Their dedication, along with the commitment of our coaches, faculty and Student-Athlete Academic Center (SAAC) towards high academic standards, is the reason we see such impressive results."

This past academic year, the FIU Athletic Department registered its highest Fall GPA on record only to follow that up with the highest spring GPA on record. During the Spring of 2016, 273 student-athletes registered GPAs of 3.0-or-better and 143 Panthers were named to the FIU Dean's List. In all, FIU student-athletes combined to earn a 3.0-or-better 515 times, Dean's List 270 times, a 3.75-or-better 154 times and a 4.0-or-better 60 times during the 2015-16 academic year (Fall 2015 and Spring 2016).

During the last five terms (Fall 2014, Spring 2015, Summer 2015, Fall 2015,

Spring 2016), FIU has had a total of 1,165 student-athletes earn a GPA of 3.0-or-better, while 681 were named to the Dean's List. There were 362 student-athletes who earned a GPA of 3.75-or-better and 195 earned a 4.0.

This upcoming Fall, the NCAA will release its annual reports for Graduation Success Rate (GSR), Federal Graduation Rate for student-athletes and Federal Graduation Rate for all students with FIU showing an increase in all three.

FIU saw a five percent increase in its NCAA GSR from a year ago. In fact, FIU's Graduation Success Rate (76 percent) has increased a total of 10 percent over the past two years. The four-class average FGR for FIU student-athlete's increased six percent from the previous report, led by the men's basketball and football teams. Men's basketball made a tremendous jump, improving by 17 percentage points, while football made a jump of eight. The FGR for all students that entered FIU in 2009-10 was 57 percent compared to 70 percent for FIU student-athletes in the same timeframe.

"We expect to keep producing this upward trend and continue to set a high academic standard in the Athletic Department," Garcia said.



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Our mailing address is:

Florida International University
FIU Arena
11200 SW 8th Street
Miami, FL 33199

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STUDENT ATHLETES AND ACADEMICS

The Student-Athlete Academic Center (SAAC) is home to Florida International University's (FIU) 440 student-athletes (including both scholarship and walk-ons). The SAAC provides academic support services for student-athletes which assists in balancing academic priorities, athletic success, and personal commitments. We are devoted to student-athlete development, including adjusting to the different transitions during their undergraduate studies, timely graduation, and preparation for life after intercollegiate sports. The SAAC leads a holistic academic program to facilitate the development of self-sufficient student-athletes and enable them to become academic champions.

The SAAC is led by our Director/AVP Mr. Wes Maas under the leadership and support of the Vice President for Academic Affairs, Dr. Elizabeth M. Bejar.

Academic Success

Highlights

- The 3.1 Spring term GPA (2016) is the highest Spring term GPA on record for the Athletics Department. SA's posted a 3.07 GPA for Spring (2015) which was previous record. The Spring (2014) GPA for the SA population was a 2.89.
- Each term the SA population varies between 420-440 SA's (including Walk-Ons).
- 73 SA's Graduated from FIU in the 2015-16 Academic Year
- SA's are currently enrolled in 35 various majors at FIU
- SA's posted a 3.36 GPA for Summer 2015
- SA's posted a 3.05 GPA for Fall 2015 (Highest on record for fall term)
 - For comparison, SA's posted a Fall 2014 GPA of 2.76
- APR and GSR have increased as follows:
 - FB GSR 2013-14 = 51%, 2014-15 = 61%
 - MBB APR 2013-14 = 933, 2014-15 = *978 (With adjustment)
 - MBB GSR 2013-14 = 55%, 2014-15 = 56%

Multi-Faceted Academic Support

Objective Based Directed Study Program

The Student-Athlete Academic Center (SAAC) utilizes an objective based directed study program for student-athletes to empower our students to take ownership of their academic responsibilities. The SAAC Director, Academic Coordinators, Learning Specialists, and Coaches use a holistic process to select the student-athletes who require this type of monitoring process. Considering factors include, but are not limited to, academic performance, personal situations, and psycho-educational evaluations.

SAAC staff make use of the GradesFirst (GF) online tool for the objective building process. Staff members are responsible for acquiring student syllabi and inputting academic requirements into GF. To assist in the weekly planning process, our staff has the student sync their Google calendar to GF by the end of the first two weeks of classes. By syncing calendars to Google, we are able to push alerts to our student-athlete's wireless device(s). Our staff members have the freedom to decide if the student is an independent learner, or if the student should receive text reminders each morning based on the objectives.

Utilizing the objective based directed study system, in conjunction with our tutoring program, our student-athletes routinely spend a minimum of five to ten hours actively engaged in academic preparation each week. The time commitment increases based on the students' needs and their individual academic plan. The goal is to assist the student in building his/her academic skillset on the road to becoming independent learners.

Weekly Academic Success Plan

The SAAC Academic Coordinator may determine that a particular student should complete a Weekly Academic Success Plan as a part of the student's Objective Based Study Program. A student who may utilize this form is a student who is at a higher risk level (an FTIC for example), and/or have an education impacting disability, and/or work with a Learning Specialist. The form will list each class and pending assignments, a plan of action, and a target date for completion. The student will be able to be as descriptive as possible in creating a plan to complete each assignment. The Academic Coordinator must verify whether or not the assignment was completed and when. The forms are completed early in the week with the Academic Coordinator, and provided to the Learning Specialist when necessary.

Student-Athlete Weekly Academic Meetings

An integral part of the objective based directed study program involves our SAAC Academic Coordinators. Academic Coordinators are responsible for meeting individually with student-athletes on a weekly basis. The purpose of these meetings is to discuss classes, grades, weekly objectives and goals, pending assignments, tutoring, travel, and other pertinent topics. Prior to the start of each new semester, the Academic Coordinator will meet with the coaching staff and/or athletics liaison for each team to determine which student-athletes will partake in these weekly meetings, including, but not limited to, freshmen and new transfer student-athletes, and those who are academically at-risk.

Student-Athlete Weekly Academic Reports

Academic Coordinators send weekly academic reports via email by 5PM on Friday afternoons to the coaching staff and/or academic representative for each team. These reports reflect the academic profile of the student, including major, GPA, academic standing, and include a listing of each class, with weekly objectives, grades, notes regarding assignments and/or communication with the professor. The weekly reports serve as a guide to weekly meetings with the coaching staff and/or academic liaison for each team.

Academic Liaison

Academic Athletic Liaisons and handles all academic advisement activities for student athletes. The academic liaison is an advising representative from the student athlete's academic major and/or school/college. Academic Liaisons receive training each semester on all pertinent NCAA requirements and bylaws to assist them in the academic advisement of the student-athlete community. The relationship between the SAAC staff, athletics and the academic liaisons is a critical component of our success model.

Update / Progress Reports

Progress reports are recognized as essential to ensuring student-athletes remain in good academic standing during the semester and receive any help they may need in their courses. The SAAC director implemented a proactive approach to communicating with the faculty as well as requested a review of the protocols of the system currently in place. After evaluation of the process in which GradesFirst sends out the progress reports to the FIU Faculty, improvements were made which has contributed significantly to the return rate for our progress reports. It is important to note SAAC Staff also use FIU's early alert information in collaboration with the GradesFirst reports.

Relationships and Communications with Coaches and Athletics

The relationship between the SAAC and our coaches is integral to the success of our students. The focus on consistent academic updates, including a unified reporting model, has given the SAAC the ability to have more productive conversations with the coaching staff. SAAC staff members have made themselves available to assist with the recruitment of potential student-athletes and have been more consistent in their ability to communicate in non-traditional work hours. GPA's are currently at a record high for the Athletic Department, which has triggered financial incentives for certain coaches.

The SAAC has continued to emphasize positive reinforcement of our student-athlete's success through our social media accounts. Currently the SAAC uses two accounts to strengthen the brand of the program, communicate with our student-athletes and focus on accomplishments of the Athletics Department. Twitter, @FIU_SAAC and Instagram, @FIUSAAC. We have sent out over 3,700 tweets and currently have 1489 followers on our twitter account. Our Instagram account has 877 followers. We will continue to be active on social media as our student-athletes use these tools as primary modes of communication and information. To put our outreach into perspective:

FIU: @FIU_SAAC	1489 Followers	3700 tweets
@FAU_SAAC	537 Followers	1783 tweets
@49ersSAAC	523 Followers	1261 tweets
@WeAreCUSA	591 Followers	1537 tweets
@UTSASAAC	91 Followers	67 tweets
@MiamiSAAC	991 Followers	1954 tweets

GPAs by Team/Sport

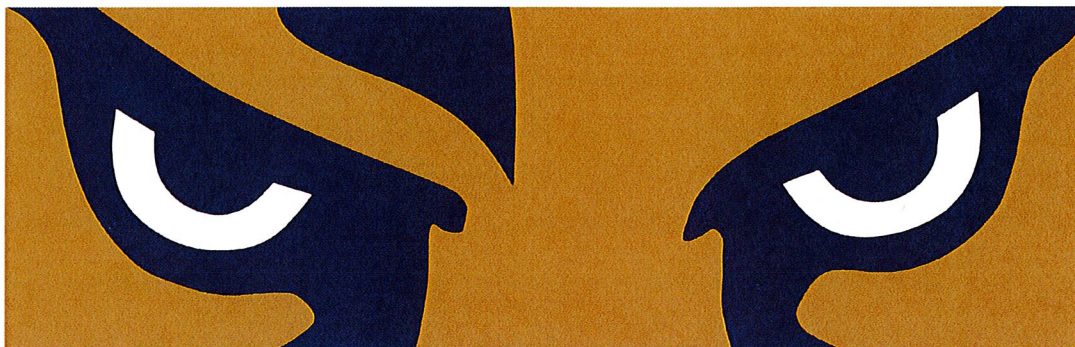
Academic Year 2014-15

Sport	Fall 2014	Spring 2015	Summer 2015	Academic Year
Football	2.40	2.55	2.70	2.50
Baseball	2.92	2.65	2.50	2.68
MBasketball	2.59	2.21	3.49	2.76
MCrossCountry	3.34	3.37	3.34	3.35
MTrack (Outdoor)	2.87	3.11	3.45	3.10
MTrack (Indoor)	2.87	3.11	3.45	3.10
MSoccer	2.66	3.04	3.35	3.02
WBasketball	3.21	3.10	3.20	3.10
WCrossCountry	3.18	3.31	2.89	3.11
WGolf	3.77	3.58	3.70	3.70
WTrack (Outdoor)	2.95	2.84	3.14	2.98
Sand Volleyball	3.39	3.25	3.61	3.40
WSoccer	3.18	3.32	3.86	3.45
Softball	3.00	3.27	3.25	3.17
Swimming & Diving	3.15	3.39	3.59	3.38
WTennis	3.17	3.16	3.16	3.14
Volleyball	3.33	3.19	2.73	3.08
Overall	2.96	3.07	3.36	3.10

GPAs by Team/Sport

Academic Year 2015-16

Sport	Fall 2015	Spring 2016	Summer 2016	Academic Year
Football	2.03	2.60	2.63	2.42
Baseball	2.89	2.90	2.94	2.90
MBasketball	2.68	2.34	2.70	2.54
MCrossCountry	2.41	2.99	3.30	2.90
MTrack (Outdoor)	2.69	2.92	3.12	2.89
MTrack (Indoor)	2.69	2.92	3.12	2.89
MSoccer	2.91	3.23	3.48	3.20
WBasketball	3.01	2.86	2.92	2.93
WCrossCountry	3.25	3.36	3.38	3.30
WGolf	3.42	3.61	3.67	3.51
WTrack (Outdoor)	3.01	3.04	3.10	3.05
Sand Volleyball	3.67	3.46	3.78	3.67
WSoccer	3.31	3.47	3.29	3.35
Softball	2.99	2.98	3.59	3.16
Swimming & Diving	3.30	3.43	3.45	3.40
WTennis	3.75	3.79	3.91	3.90
Volleyball	3.25	3.23	3.07	3.16
Overall	3.05	3.10	3.02	3.05

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FIU Athletics Setting The GOLD Standard in the Community

FIU Athletics is committed to enhancing the overall development of its student-athletes. This past academic year, FIU student-athletes combined for over 4,700 hours of community service; an increase of 300 hours from a year ago when FIU Athletics won the inaugural NCAA Team Works Award.

"We emphasize three core areas in FIU Athletics," Executive Director of Sports and Entertainment Pete Garcia said. "It's important that our student-athletes are champions in the classroom, champions in the community, and champions on the field. The work that our student-athletes have done this past year in the community is remarkable. They are the leaders on this campus and they represent the University in a positive light."

Through the student-athlete development office, student-athletes have represented FIU in the community at a number of non-profit organizations and events such as After-School All-Stars, ALS Walk, Arcola Lake, Elementary Spirit Day, Chapman Partnership, Children's Home Society, Dr. Carlos Finlay Elementary, Earlington Heights Elementary School, Feeding South Florida, Hands on Miami, Kiwanis of Little Havana, Little Lighthouse Foundation, Lou Holtz Children's Hospital, Miami Dade Police Athletic League, Miami Marathon, Palmer Park, Perrine Elementary School, Ronald McDonald House, Somerset Oak Academy, Special Olympics, Super Hero 5K to Cure TSC, Susan G. Komen Race for the Cure, 12th Man Football Camp.

The mission of the student-athlete development office is to prepare FIU student-athletes for life after college through the Panther GOLD (Grab opportunities, Optimize your experience, Lead your team, Determine your future) program. As one of the components of the Panther GOLD program, the community service program was created to address civic responsibility, global citizenship, and active leadership.

Three student-athletes were recognized by Conference USA during the 2015-16 academic year as honorees of the league's Spirit of Service Award given to recognize the community service efforts of the conference's student-athletes, based upon significant community service, good academic standing and participation in their elected sport. Arthur Clapot (men's soccer - fall recipient), Valerie Inghels (swimming and diving – winter recipient) and Marcus Ghent (men's track & field – spring recipient) were named as 2015-16 C-USA Spirit of Service Award honorees.

"It's always a great experience to serve the community," said Clapot. "As a team, we want to present a good image of FIU to our community. As an individual, it helps you grow as a person and as a role model."

"Our student-athletes continue to serve as role models and continue to actively engage in the community both on and off campus," Assistant AD for Athletic Development and Community Service Liz Augustin said. "



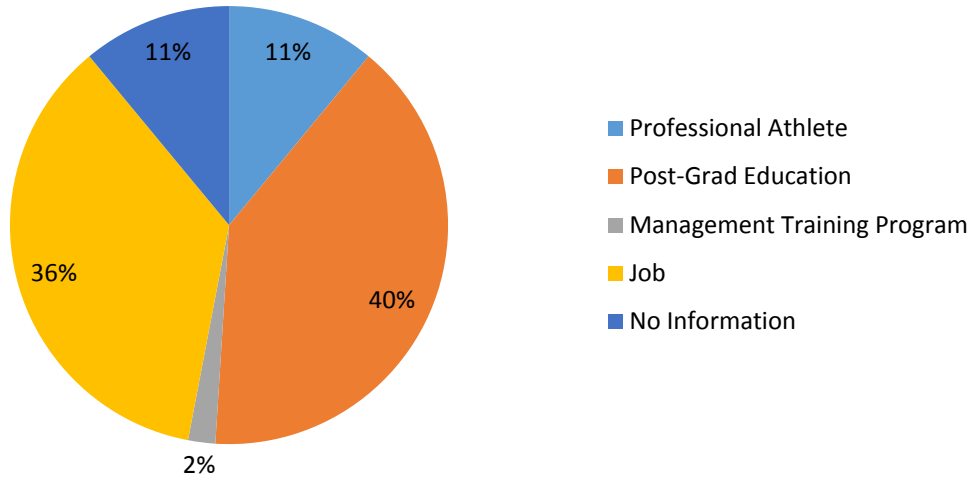
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Student-Athlete Post Graduation Status Fall 2015-Spring 2016



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Athletics Committee
September 1, 2016
Athletics Compliance Report
2016-2017 Compliance Work Plan Status Update

NCAA Guideline Provisions	Athletics Compliance Program Objective	Key Action Items
Policies and Procedures Organizations should have standards reasonably capable of preventing and detecting misconduct.	Monthly Rules Education meetings are held with all coaches and coaching staff. Meetings are used to present new legislation, review policy and procedures. Attendance is mandatory and on-going for all coaches and all sports.	Rules Education meetings were conducted for all coaches and coaching staff (approximately 60) during the reporting period which is eight meetings from August to April.
Program Structure and Oversight Organizations should have high-level oversight and adequate resources and authority given to those responsible for program.	Identify and secure athletics compliance program resources to enhance NCAA compliance objectives.	There have been no staff changes during the reporting period. Two staff members were hired by the current Director of Compliance, and one staff member was already in place. It is anticipated that the third staff member will seek other responsibilities/an elevated position after year two in the office.
Training and Communication Organizations should include periodic education, communication and awareness of its compliance and ethics program in its everyday organizational structure.	Objective is to complete educational sessions with all areas (on-campus and internal) that deal with student-athletes or coaches in some capacity. Internal Athletic Office Meetings (to occur twice per year): Athletic Training Staff, Business, Development, Facilities/Equipment, Game Management/Ops, Marketing, Media Relations, Student Development/Welfare, Strength & Conditioning, and Ticket Operations.	These will be scheduled in the month of October and November.
Measurement and Monitoring Organizations should have in place a system and schedule for routine monitoring and auditing of organizational transactions, business risks, controls and behaviors.	Coaches are required to provide monthly phone logs and practice logs to Athletics Compliance and these are audited on a monthly basis. Internally, official visits are tracked by our office to ensure compliance with maximum official visits by sport as specified.	Reviewed Phone Logs, Practice Logs, Official Visit tracking, Admissions Checklists during this reporting period. Compliance was within a reasonable range.
Allegation Reporting and Investigations The NCAA requires that our office appropriate investigative actions in response to suspected ethics and compliance violations.	Investigate potential violations of NCAA rules and/or conference/institutional policies and procedures.	All investigations conducted during the reporting period were processed in the manner required by the NCAA.
Discipline and Incentives Organizations should have policies and procedures to effectively enforce compliance and incentivize employees to perform in accordance with the compliance program.	Review and revise current policies and develop new policies that continue to align with NCAA requirements.	Two new policies were developed, multiple procedures were revised during this reporting period.
Compliance Risk Management Appropriate compliance and ethics program improvements should be designed to reduce identified risks or compliance violations.	Conduct risk assessments to identify compliance risk gaps for Athletics Compliance for areas including Financial Aid, Recruiting, and Eligibility.	Risk assessments were conducted in the areas of all three areas during the reporting period. All reviews showed risks in the normal range of expectation for staff changes, changes to legislation, and education of all those individuals that were reviewed.
Organization Culture Organizations should encourage a speak-up culture to support reporting instances of misconduct.	Continue awareness efforts highlighting that Athletics Compliance encourages student-athletes and staff to communicate with our office through many different means: JumpForward, e-mail, texting, phone, or direct conversation.	Awareness efforts during the reporting period included: Monthly newsletters to all staff, quarterly newsletters to home college advisors, regular e-mail communication regarding NCAA rule updates, communication through JumpForward with our student-athletes regarding new rules, establishing an "open door" policy for student-athletes and staff (and they have taken advantage of that policy), attending practices to establish better relationships with coaches, etc.
Training and Communication		
Monthly Rules Education Meetings and Athletics Compliance attendance at all Head Coaches meetings.	<ul style="list-style-type: none"> Approximately 70 coaches received rules education eight times throughout the year. Approximately 15 head coaches received rules education eight times throughout the year (in addition to the monthly all coaches meetings). Approximately 140 staff members received rules education two times throughout the year (2015-16). 	